

### Sold Summary

	Apr 2013	Apr 2012	% Change
Sold Dollar Volume	\$5,281,875	\$5,317,250	-0.67%
Avg Sold Price	\$406,298	\$332,328	22.26%
Median Sold Price	\$290,000	\$250,000	16.00%
Units Sold	13	16	-18.75%
Avg Days on Market	71	110	-35.45%
Avg List Price for Solds	\$412,331	\$359,138	14.81%
Avg SP to OLP Ratio	99.4%	91.9%	8.10%
Ratio of Avg SP to Avg OLP	95.9%	90.0%	6.45%
Attached Avg Sold Price	\$189,229	\$236,371	-19.94%
Detached Avg Sold Price	\$592,357	\$406,961	45.56%
Attached Units Sold	6	7	-14.29%
Detached Units Sold	7	9	-22.22%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Apr 2013	Apr 2012	% Change
Active Listings	65	97	-32.99%
New Listings	45	39	15.38%
New Under Contracts	13	11	18.18%
New Contingents	9	5	80.00%
New Pendings	22	16	37.50%
All Pendings	32	35	-8.57%

### Financing (Sold)

Assumption	0
Cash	4
Conventional	6
FHA	2
Other	1
Owner	0
VA	0

### Days on Market (Sold)

0	1
1 to 10	5
11 to 20	1
21 to 30	0
31 to 60	2
61 to 90	0
91 to 120	0
121 to 180	1
181 to 360	3
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	1	0	0	1	0	0	1
\$150K to \$199,999	0	0	0	0	0	2	0	2	0	0
\$200K to \$299,999	0	0	1	1	0	0	1	9	4	2
\$300K to \$399,999	0	0	1	0	2	0	0	3	5	1
\$400K to \$499,999	0	0	0	0	0	0	0	4	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	6	0	0
\$800K to \$999,999	0	0	0	0	1	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	14	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>5</b>	<b>2</b>	<b>2</b>	<b>51</b>	<b>10</b>	<b>4</b>
Avg Sold Price	\$0	\$0	\$284,500	\$196,138	\$715,500	\$164,050	\$207,500			
Prev Year - Avg Sold Price	\$195,000	\$0	\$263,825	\$360,000	\$490,000	\$260,000	\$206,920			
Avg Sold % Change	0.00%	0.00%	7.84%	-45.52%	46.02%	-36.90%	0.28%			
Prev Year - # of Solds	1	0	2	1	6	1	5			

### Active Detail