

**Sold Summary**

	Aug 2013	Aug 2012	% Change
Sold Dollar Volume	\$10,138,400	\$6,187,300	63.86%
Avg Sold Price	\$482,781	\$325,647	48.25%
Median Sold Price	\$311,000	\$284,000	9.51%
Units Sold	21	19	10.53%
Avg Days on Market	61	55	10.91%
Avg List Price for Solds	\$512,719	\$339,457	51.04%
Avg SP to OLP Ratio	92.3%	94.0%	-1.90%
Ratio of Avg SP to Avg OLP	89.7%	92.1%	-2.63%
Attached Avg Sold Price	\$280,000	\$243,589	14.95%
Detached Avg Sold Price	\$584,171	\$399,500	46.23%
Attached Units Sold	7	9	-22.22%
Detached Units Sold	14	10	40.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Aug 2013	Aug 2012	% Change
Active Listings	85	66	28.79%
New Listings	31	20	55.00%
New Under Contracts	10	11	-9.09%
New Contingents	7	8	-12.50%
New Pendings	17	19	-10.53%
All Pendings	29	32	-9.38%

**Financing (Sold)**

Assumption	0
Cash	4
Conventional	14
FHA	1
Other	2
Owner	0
VA	0

**Days on Market (Sold)**

0	1
1 to 10	3
11 to 20	4
21 to 30	1
31 to 60	4
61 to 90	3
91 to 120	3
121 to 180	1
181 to 360	1
361 to 720	0
721+	0

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	1	0	0	0	0	0	1	0	0	4
\$150K to \$199,999	0	0	0	0	0	0	0	2	1	1
\$200K to \$299,999	0	0	2	1	3	1	1	4	3	3
\$300K to \$399,999	0	0	0	0	0	2	0	13	11	1
\$400K to \$499,999	0	0	0	1	2	0	0	3	0	0
\$500K to \$599,999	0	0	0	0	2	0	0	4	0	0
\$600K to \$799,999	0	0	0	0	2	0	0	12	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>11</b>	<b>3</b>	<b>2</b>	<b>61</b>	<b>15</b>	<b>9</b>
Avg Sold Price	\$109,500	\$0	\$244,450	\$320,000	\$689,091	\$323,333	\$175,000			
Prev Year - Avg Sold Price	\$183,000	\$0	\$346,000	\$309,000	\$485,600	\$206,000	\$211,860			
Avg Sold % Change	-40.16%	0.00%	-29.35%	3.56%	41.91%	56.96%	-17.40%			
Prev Year - # of Solds	1	0	4	3	5	1	5			

**Active Detail**