

Sold Summary

	Jan 2013	Jan 2012	% Change
Sold Dollar Volume	\$3,484,900	\$3,299,500	5.62%
Avg Sold Price	\$387,211	\$412,438	-6.12%
Median Sold Price	\$345,000	\$231,250	49.19%
Units Sold	9	8	12.50%
Avg Days on Market	111	179	-37.99%
Avg List Price for Solds	\$405,467	\$451,813	-10.26%
Avg SP to OLP Ratio	91.9%	90.8%	1.20%
Ratio of Avg SP to Avg OLP	89.1%	83.8%	6.29%
Attached Avg Sold Price	\$254,000	\$152,333	66.74%
Detached Avg Sold Price	\$553,725	\$568,500	-2.60%
Attached Units Sold	5	3	66.67%
Detached Units Sold	4	5	-20.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2013	Jan 2012	% Change
Active Listings	50	60	-16.67%
New Listings	19	18	5.56%
New Under Contracts	12	9	33.33%
New Contingents	6	1	500.00%
New Pendings	18	10	80.00%
All Pendings	28	20	40.00%

Financing (Sold)

Assumption	0
Cash	1
Conventional	5
FHA	1
Other	0
Owner	0
VA	2

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	1
21 to 30	0
31 to 60	3
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	1
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	0
\$150K to \$199,999	0	0	0	1	0	0	0	1	1	0
\$200K to \$299,999	0	2	0	0	0	0	0	3	5	1
\$300K to \$399,999	0	0	2	1	0	1	0	5	3	1
\$400K to \$499,999	0	0	0	0	1	0	0	5	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	4	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	11	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	2	2	2	1	0	38	9	3
Avg Sold Price	\$0	\$217,500	\$352,450	\$245,000	\$755,000	\$345,000	\$0			
Prev Year - Avg Sold Price	\$0	\$187,000	\$554,167	\$0	\$590,000	\$0	\$135,000			
Avg Sold % Change	0.00%	16.31%	-36.40%	0.00%	27.97%	0.00%	0.00%			
Prev Year - # of Solds	0	1	3	0	2	0	2			

Active Detail