

Sold Summary

	Jul 2013	Jul 2012	% Change
Sold Dollar Volume	\$9,395,900	\$10,849,160	-13.40%
Avg Sold Price	\$447,424	\$542,458	-17.52%
Median Sold Price	\$266,000	\$438,500	-39.34%
Units Sold	21	20	5.00%
Avg Days on Market	84	86	-2.33%
Avg List Price for Solds	\$463,724	\$570,558	-18.72%
Avg SP to OLP Ratio	96.4%	93.5%	3.07%
Ratio of Avg SP to Avg OLP	96.4%	89.7%	7.41%
Attached Avg Sold Price	\$214,908	\$242,919	-11.53%
Detached Avg Sold Price	\$757,444	\$742,151	2.06%
Attached Units Sold	12	8	50.00%
Detached Units Sold	9	12	-25.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2013	Jul 2012	% Change
Active Listings	83	72	15.28%
New Listings	26	19	36.84%
New Under Contracts	17	16	6.25%
New Contingents	3	2	50.00%
New Pendings	20	18	11.11%
All Pendings	32	36	-11.11%

Financing (Sold)

Assumption	0
Cash	7
Conventional	11
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	5
11 to 20	7
21 to 30	1
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	1
181 to 360	1
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	4	0	0	4
\$150K to \$199,999	0	0	0	0	1	0	0	2	1	0
\$200K to \$299,999	0	0	2	2	0	3	2	6	5	5
\$300K to \$399,999	0	0	1	0	0	1	0	12	9	0
\$400K to \$499,999	0	0	0	0	1	0	0	3	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	3	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	10	0	0
\$800K to \$999,999	0	0	1	0	0	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	12	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	2	5	4	6	58	16	9
Avg Sold Price	\$0	\$0	\$421,750	\$246,950	\$1,026,000	\$285,375	\$157,250			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$288,670	\$742,151	\$0	\$166,667			
Avg Sold % Change	0.00%	0.00%	0.00%	-14.45%	38.25%	0.00%	-5.65%			
Prev Year - # of Solds	0	0	0	5	12	0	3			

Active Detail