

March 2014

21030, Cockeysville, MD

Keller Williams Excellence

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Sold Summary

	Mar 2014	Mar 2013	% Change
Sold Dollar Volume	\$6,637,400	\$9,621,900	-31.02%
Avg Sold Price	\$414,838	\$400,913	3.47%
Median Sold Price	\$241,500	\$352,500	-31.49%
Units Sold	16	24	-33.33%
Avg Days on Market	36	140	-74.29%
Avg List Price for Solds	\$441,563	\$417,142	5.85%
Avg SP to OLP Ratio	94.3%	93.4%	1.00%
Ratio of Avg SP to Avg OLP	93.4%	91.8%	1.73%
Attached Avg Sold Price	\$191,413	\$249,954	-23.42%
Detached Avg Sold Price	\$638,263	\$579,318	10.17%
Attached Units Sold	8	13	-38.46%
Detached Units Sold	8	11	-27.27%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar 2014	Mar 2013	% Change
Active Listings	52	44	18.18%
New Listings	26	24	8.33%
New Under Contracts	11	7	57.14%
New Contingents	7	8	-12.50%
New Pending	18	15	20.00%
All Pending	26	28	-7.14%

Financing (Sold)

Assumption	0
Cash	6
Conventional	7
FHA	0
Other	1
Owner	0
VA	2

Days on Market (Sold)

0	2
1 to 10	6
11 to 20	0
21 to 30	3
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	4	2	0	2
\$150K to \$199,999	1	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	1	0	0	0	0	0	3	2	2	5
\$300K to \$399,999	0	0	0	1	1	0	0	3	6	1
\$400K to \$499,999	0	0	0	0	0	0	0	3	1	0
\$500K to \$599,999	0	0	0	0	1	0	0	5	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	2	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	0	0	1	6	0	7	35	9	8
Avg Sold Price	\$194,300	\$0	\$0	\$357,000	\$786,250	\$0	\$167,757			
Prev Year - Avg Sold Price	\$0	\$0	\$365,500	\$303,486	\$626,833	\$281,500	\$140,500			
Avg Sold % Change	0.00%	0.00%	0.00%	17.63%	25.43%	0.00%	19.40%			
Prev Year - # of Solds	0	0	2	7	9	2	4			

Active Detail