

Sold Summary

	Oct 2012	Oct 2011	% Change
Sold Dollar Volume	\$3,344,000	\$2,412,068	38.64%
Avg Sold Price	\$334,400	\$344,581	-2.95%
Median Sold Price	\$350,000	\$245,000	42.86%
Units Sold	10	7	42.86%
Avg Days on Market	112	85	31.76%
Avg List Price for Solds	\$351,340	\$368,357	-4.62%
Avg SP to OLP Ratio	88.8%	90.9%	-2.39%
Ratio of Avg SP to Avg OLP	84.7%	91.0%	-6.93%
Attached Avg Sold Price	\$292,625	\$158,750	84.33%
Detached Avg Sold Price	\$362,250	\$418,914	-13.53%
Attached Units Sold	4	2	100.00%
Detached Units Sold	6	5	20.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2012	Oct 2011	% Change
Active Listings	71	84	-15.48%
New Listings	10	14	-28.57%
New Under Contracts	6	6	0.00%
New Contingents	2	3	-33.33%
New Pendings	8	9	-11.11%
All Pendings	24	15	60.00%

Financing (Sold)

Assumption	0
Cash	1
Conventional	6
FHA	3
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	1
21 to 30	0
31 to 60	3
61 to 90	3
91 to 120	1
121 to 180	0
181 to 360	1
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	3
\$150K to \$199,999	0	0	0	0	0	0	0	1	1	2
\$200K to \$299,999	0	0	0	0	1	0	2	2	9	2
\$300K to \$399,999	0	0	1	0	2	1	0	6	7	1
\$400K to \$499,999	0	0	0	1	2	0	0	4	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	4	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	6	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	1	1	5	1	2	46	17	8
Avg Sold Price	\$0	\$0	\$352,000	\$400,000	\$364,300	\$348,000	\$211,250			
Prev Year - Avg Sold Price	\$0	\$0	\$246,667	\$0	\$677,284	\$217,500	\$100,000			
Avg Sold % Change	0.00%	0.00%	42.70%	0.00%	-46.21%	60.00%	111.25%			
Prev Year - # of Solds	0	0	3	0	2	1	1			

Active Detail