

### Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$4,709,900	\$3,484,900	35.15%
Avg Sold Price	\$313,993	\$387,211	-18.91%
Median Sold Price	\$300,000	\$345,000	-13.04%
Units Sold	15	9	66.67%
Avg Days on Market	65	111	-41.44%
Avg List Price for Solds	\$324,812	\$405,467	-19.89%
Avg SP to OLP Ratio	94.0%	91.9%	2.31%
Ratio of Avg SP to Avg OLP	93.5%	89.1%	4.94%
Attached Avg Sold Price	\$257,778	\$254,000	1.49%
Detached Avg Sold Price	\$398,317	\$553,725	-28.07%
Attached Units Sold	9	5	80.00%
Detached Units Sold	6	4	50.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	45	50	-10.00%
New Listings	15	19	-21.05%
New Under Contracts	9	12	-25.00%
New Contingents	6	6	0.00%
New Pendings	15	18	-16.67%
All Pendings	23	28	-17.86%

### Financing (Sold)

Assumption	0
Cash	2
Conventional	11
FHA	1
Other	1
Owner	0
VA	0

### Days on Market (Sold)

0	1
1 to 10	4
11 to 20	0
21 to 30	2
31 to 60	1
61 to 90	2
91 to 120	2
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	1	3	0	3
\$200K to \$299,999	0	0	1	0	1	2	1	4	0	5
\$300K to \$399,999	0	0	1	2	1	1	1	5	1	0
\$400K to \$499,999	0	0	0	0	1	0	0	2	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	5	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	3	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>4</b>	<b>3</b>	<b>4</b>	<b>35</b>	<b>1</b>	<b>9</b>
Avg Sold Price	\$0	\$0	\$309,950	\$326,250	\$442,500	\$279,000	\$207,625			
Prev Year - Avg Sold Price	\$0	\$217,500	\$352,450	\$245,000	\$755,000	\$345,000	\$0			
Avg Sold % Change	0.00%	0.00%	-12.06%	33.16%	-41.39%	-19.13%	0.00%			
Prev Year - # of Solds	0	2	2	2	2	1	0			

### Active Detail