

Sold Summary

	Apr 2013	Apr 2012	% Change
Sold Dollar Volume	\$13,880,975	\$18,222,201	-23.82%
Avg Sold Price	\$338,560	\$414,141	-18.25%
Median Sold Price	\$275,000	\$297,450	-7.55%
Units Sold	41	44	-6.82%
Avg Days on Market	64	106	-39.62%
Avg List Price for Solds	\$345,468	\$452,789	-23.70%
Avg SP to OLP Ratio	96.4%	94.0%	2.48%
Ratio of Avg SP to Avg OLP	96.4%	90.0%	7.15%
Attached Avg Sold Price	\$290,301	\$265,241	9.45%
Detached Avg Sold Price	\$389,233	\$563,041	-30.87%
Attached Units Sold	21	22	-4.55%
Detached Units Sold	20	22	-9.09%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr 2013	Apr 2012	% Change
Active Listings	119	164	-27.44%
New Listings	93	88	5.68%
New Under Contracts	52	33	57.58%
New Contingents	20	19	5.26%
New Pendings	72	52	38.46%
All Pendings	118	92	28.26%

Financing (Sold)

Assumption	0
Cash	7
Conventional	25
FHA	5
Other	2
Owner	0
VA	2

Days on Market (Sold)

0	1
1 to 10	12
11 to 20	8
21 to 30	2
31 to 60	3
61 to 90	2
91 to 120	2
121 to 180	6
181 to 360	5
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	1
\$150K to \$199,999	0	0	0	0	2	0	4	1	0	9
\$200K to \$299,999	1	0	4	4	1	2	4	10	3	10
\$300K to \$399,999	0	0	1	1	3	1	1	14	6	8
\$400K to \$499,999	0	1	3	0	1	0	0	8	2	1
\$500K to \$599,999	0	0	0	1	1	0	0	11	4	0
\$600K to \$799,999	0	0	1	0	1	0	1	9	2	2
\$800K to \$999,999	0	0	0	0	1	0	0	3	1	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	12	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	1	9	6	10	3	11	70	18	31
Avg Sold Price	\$255,000	\$490,000	\$372,111	\$328,717	\$418,065	\$295,833	\$249,684			
Prev Year - Avg Sold Price	\$0	\$0	\$296,345	\$280,286	\$747,677	\$323,000	\$248,254			
Avg Sold % Change	0.00%	0.00%	25.57%	17.28%	-44.08%	-8.41%	0.58%			
Prev Year - # of Solds	0	0	9	7	13	2	13			

Active Detail