

Sold Summary

	Aug 2013	Aug 2012	% Change
Sold Dollar Volume	\$21,869,675	\$14,366,300	52.23%
Avg Sold Price	\$404,994	\$350,398	15.58%
Median Sold Price	\$325,500	\$316,000	3.01%
Units Sold	54	41	31.71%
Avg Days on Market	41	52	-21.15%
Avg List Price for Solds	\$412,627	\$360,019	14.61%
Avg SP to OLP Ratio	97.1%	94.4%	2.85%
Ratio of Avg SP to Avg OLP	96.9%	93.4%	3.70%
Attached Avg Sold Price	\$309,239	\$285,612	8.27%
Detached Avg Sold Price	\$456,975	\$451,625	1.18%
Attached Units Sold	19	25	-24.00%
Detached Units Sold	35	16	118.75%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug 2013	Aug 2012	% Change
Active Listings	138	163	-15.34%
New Listings	67	65	3.08%
New Under Contracts	25	32	-21.88%
New Contingents	14	22	-36.36%
New Pendings	39	54	-27.78%
All Pendings	58	84	-30.95%

Financing (Sold)

Assumption	0
Cash	3
Conventional	43
FHA	5
Other	3
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	19
11 to 20	7
21 to 30	4
31 to 60	12
61 to 90	6
91 to 120	3
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	1
\$150K to \$199,999	0	0	0	0	0	0	1	3	0	3
\$200K to \$299,999	0	0	9	3	2	2	6	17	3	14
\$300K to \$399,999	0	0	2	2	4	0	1	21	7	5
\$400K to \$499,999	0	0	4	2	5	1	0	14	1	1
\$500K to \$599,999	0	0	0	0	0	0	0	15	3	0
\$600K to \$799,999	0	0	0	1	4	0	0	12	0	3
\$800K to \$999,999	0	0	0	0	5	0	0	7	1	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	4	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	15	8	20	3	8	96	15	27
Avg Sold Price	\$0	\$0	\$326,030	\$364,363	\$555,184	\$320,000	\$250,081			
Prev Year - Avg Sold Price	\$130,000	\$287,500	\$309,333	\$307,700	\$514,000	\$307,375	\$259,455			
Avg Sold % Change	0.00%	0.00%	5.40%	18.42%	8.01%	4.11%	-3.61%			
Prev Year - # of Solds	1	1	3	9	12	4	11			

Active Detail