

Sold Summary

	Dec 2012	Dec 2011	% Change
Sold Dollar Volume	\$18,067,550	\$14,986,850	20.56%
Avg Sold Price	\$384,416	\$405,050	-5.09%
Median Sold Price	\$296,000	\$319,000	-7.21%
Units Sold	47	37	27.03%
Avg Days on Market	79	114	-30.70%
Avg List Price for Solds	\$399,151	\$419,488	-4.85%
Avg SP to OLP Ratio	93.6%	92.9%	0.75%
Ratio of Avg SP to Avg OLP	92.7%	93.1%	-0.41%
Attached Avg Sold Price	\$300,139	\$278,770	7.67%
Detached Avg Sold Price	\$458,580	\$491,150	-6.63%
Attached Units Sold	22	15	46.67%
Detached Units Sold	25	22	13.64%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec 2012	Dec 2011	% Change
Active Listings	105	137	-23.36%
New Listings	25	14	78.57%
New Under Contracts	27	19	42.11%
New Contingents	6	15	-60.00%
New Pendings	33	34	-2.94%
All Pendings	59	56	5.36%

Financing (Sold)

Assumption	0
Cash	11
Conventional	30
FHA	4
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	10
11 to 20	8
21 to 30	3
31 to 60	6
61 to 90	1
91 to 120	6
121 to 180	6
181 to 360	4
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	1	0	1	0	0	0	4	0	0	3
\$200K to \$299,999	1	0	6	3	1	2	6	14	12	6
\$300K to \$399,999	0	0	2	1	2	3	1	13	6	8
\$400K to \$499,999	0	0	0	0	1	1	0	8	3	1
\$500K to \$599,999	0	0	0	0	3	0	0	8	2	0
\$600K to \$799,999	0	0	0	0	5	0	1	5	1	2
\$800K to \$999,999	0	0	1	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	7	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	0	10	4	13	6	12	59	25	21
Avg Sold Price	\$222,500	\$0	\$331,000	\$277,000	\$593,038	\$353,608	\$281,117			
Prev Year - Avg Sold Price	\$0	\$270,000	\$451,240	\$330,000	\$524,408	\$325,475	\$214,942			
Avg Sold % Change	0.00%	0.00%	-26.65%	-16.06%	13.09%	8.64%	30.79%			
Prev Year - # of Solds	0	1	10	4	12	4	6			

Active Detail