

Sold Summary

	Feb 2013	Feb 2012	% Change
Sold Dollar Volume	\$6,603,700	\$8,650,500	-23.66%
Avg Sold Price	\$314,462	\$308,946	1.79%
Median Sold Price	\$310,000	\$261,000	18.77%
Units Sold	21	28	-25.00%
Avg Days on Market	81	109	-25.69%
Avg List Price for Solds	\$327,448	\$328,771	-0.40%
Avg SP to OLP Ratio	95.3%	90.5%	5.25%
Ratio of Avg SP to Avg OLP	94.4%	90.6%	4.23%
Attached Avg Sold Price	\$303,054	\$227,808	33.03%
Detached Avg Sold Price	\$333,000	\$379,267	-12.20%
Attached Units Sold	13	13	0.00%
Detached Units Sold	8	15	-46.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Feb 2013	Feb 2012	% Change
Active Listings	97	140	-30.71%
New Listings	44	50	-12.00%
New Under Contracts	26	27	-3.70%
New Contingents	13	8	62.50%
New Pendings	39	35	11.43%
All Pendings	77	55	40.00%

Financing (Sold)

Assumption	0
Cash	5
Conventional	13
FHA	1
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	5
11 to 20	2
21 to 30	2
31 to 60	3
61 to 90	0
91 to 120	4
121 to 180	2
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	2
\$200K to \$299,999	0	0	4	3	0	0	2	8	9	8
\$300K to \$399,999	0	0	0	2	2	3	1	12	6	10
\$400K to \$499,999	0	0	0	0	1	1	0	4	2	1
\$500K to \$599,999	0	0	0	0	1	0	0	11	2	0
\$600K to \$799,999	0	0	0	0	0	0	0	6	1	2
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	5	4	4	4	52	21	24
Avg Sold Price	\$0	\$0	\$241,750	\$297,380	\$424,250	\$381,225	\$231,975			
Prev Year - Avg Sold Price	\$0	\$0	\$282,625	\$364,667	\$414,409	\$0	\$186,750			
Avg Sold % Change	0.00%	0.00%	-14.46%	-18.45%	2.37%	0.00%	24.22%			
Prev Year - # of Solds	0	0	4	3	11	0	10			

Active Detail