REALESTATE BUSINESS INTELLIGENCE
An MRIS Company

# 21093
Monthly Market Statistics - Detailed Report
January 2013

## Sold Summary

| | Jan 2013 | Jan 2012 | % Change |
|---|---|---|---|
| Sold Dollar Volume | $10,604,065 | $10,427,900 | 1.69% |
| Avg Sold Price | $342,067 | $336,384 | 1.69% |
| Median Sold Price | $317,000 | $273,500 | 15.90% |
| Units Sold | 31 | 31 | 0.00% |
| Avg Days on Market | 80 | 148 | -45.95% |
| Avg List Price for Solds | $355,535 | $352,068 | 0.98% |
| Avg SP to OLP Ratio | 93.9% | 89.3% | 5.15% |
| Ratio of Avg SP to Avg OLP | 93.6% | 89.1% | 5.12% |
| Attached Avg Sold Price | $299,047 | $246,027 | 21.55% |
| Detached Avg Sold Price | $373,136 | $421,094 | -11.39% |
| Attached Units Sold | 13 | 15 | -13.33% |
| Detached Units Sold | 18 | 16 | 12.50% |

Notes:
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

| | Jan 2013 | Jan 2012 | % Change |
|---|---|---|---|
| Active Listings | 97 | 135 | -28.15% |
| New Listings | 41 | 36 | 13.89% |
| New Under Contracts | 27 | 18 | 50.00% |
| New Contingents | 14 | 10 | 40.00% |
| New Pendings | 41 | 28 | 46.43% |
| All Pendings | 61 | 51 | 19.61% |

## Financing (Sold)

| | |
|---|---|
| Assumption | 0 |
| Cash | 5 |
| Conventional | 21 |
| FHA | 5 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

## Days on Market (Sold)

| | |
|---|---|
| 0 | 2 |
| 1 to 10 | 3 |
| 11 to 20 | 7 |
| 21 to 30 | 3 |
| 31 to 60 | 3 |
| 61 to 90 | 4 |
| 91 to 120 | 3 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 1 |
| 721+ | 0 |

## Sold Detail

## Active Detail

| | Residential | | | | | | Condo/Coop | Active Listings | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < $50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $50K to $99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $100K to $149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| $150K to $199,999 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| $200K to $299,999 | 1 | 0 | 3 | 2 | 3 | 2 | 2 | 9 | 14 | 7 |
| $300K to $399,999 | 0 | 0 | 6 | 3 | 0 | 0 | 2 | 11 | 7 | 8 |
| $400K to $499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 | 2 | 1 |
| $500K to $599,999 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 9 | 1 | 0 |
| $600K to $799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 5 | 1 | 2 |
| $800K to $999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| $1M to $2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 5 | 1 | 0 |
| $2.5M to $4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| $5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 10 | 6 | 7 | 2 | 5 | 50 | 26 | 21 |
| Avg Sold Price | $210,000 | $0 | $296,995 | $349,536 | $505,214 | $264,200 | $252,400 | | | |
| Prev Year - Avg Sold Price | $199,000 | $0 | $223,333 | $281,375 | $489,042 | $0 | $233,173 | | | |
| Avg Sold % Change | 5.53% | 0.00% | 32.98% | 24.22% | 3.31% | 0.00% | 8.25% | | | |
| Prev Year - # of Solds | 1 | 0 | 3 | 4 | 12 | 0 | 11 | | | |

Source: RealEstate Business Intelligence, LLC. An MRIS company. Statistics generated on 02/05/2013.
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