

Sold Summary

	Jun 2013	Jun 2012	% Change
Sold Dollar Volume	\$26,975,035	\$19,861,950	35.81%
Avg Sold Price	\$385,358	\$381,961	0.89%
Median Sold Price	\$346,000	\$308,000	12.34%
Units Sold	70	52	34.62%
Avg Days on Market	32	71	-54.93%
Avg List Price for Solds	\$391,423	\$398,993	-1.90%
Avg SP to OLP Ratio	97.4%	95.3%	2.21%
Ratio of Avg SP to Avg OLP	97.3%	94.5%	2.94%
Attached Avg Sold Price	\$283,192	\$282,613	0.20%
Detached Avg Sold Price	\$438,662	\$444,053	-1.21%
Attached Units Sold	24	20	20.00%
Detached Units Sold	46	32	43.75%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2013	Jun 2012	% Change
Active Listings	122	168	-27.38%
New Listings	84	67	25.37%
New Under Contracts	51	28	82.14%
New Contingents	33	10	230.00%
New Pendings	84	38	121.05%
All Pendings	119	78	52.56%

Financing (Sold)

Assumption	0
Cash	10
Conventional	46
FHA	9
Other	4
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	39
11 to 20	10
21 to 30	4
31 to 60	4
61 to 90	4
91 to 120	3
121 to 180	1
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	1	0	0	0	4	1	0	4
\$200K to \$299,999	1	0	4	1	2	2	6	11	2	12
\$300K to \$399,999	0	0	10	3	6	5	2	15	8	3
\$400K to \$499,999	0	0	3	1	8	0	0	11	1	1
\$500K to \$599,999	0	0	0	0	2	0	0	18	3	0
\$600K to \$799,999	0	0	0	0	6	0	0	11	2	3
\$800K to \$999,999	0	0	0	0	2	0	0	6	1	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	18	5	27	7	12	81	17	24
Avg Sold Price	\$292,000	\$0	\$332,500	\$357,480	\$514,868	\$322,986	\$229,025			
Prev Year - Avg Sold Price	\$263,000	\$0	\$312,231	\$348,310	\$596,733	\$371,000	\$233,142			
Avg Sold % Change	11.03%	0.00%	6.49%	2.63%	-13.72%	-12.94%	-1.77%			
Prev Year - # of Solds	1	0	16	5	15	3	12			

Active Detail