

March 2014

21093, Lutherville Timonium, MD

Keller Williams Excellence

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Sold Summary

	Mar 2014	Mar 2013	% Change
Sold Dollar Volume	\$18,046,500	\$15,739,007	14.66%
Avg Sold Price	\$429,679	\$383,878	11.93%
Median Sold Price	\$331,250	\$283,506	16.84%
Units Sold	42	41	2.44%
Avg Days on Market	96	80	20.00%
Avg List Price for Solds	\$447,057	\$397,001	12.61%
Avg SP to OLP Ratio	92.9%	95.4%	-2.66%
Ratio of Avg SP to Avg OLP	93.7%	95.6%	-2.04%
Attached Avg Sold Price	\$267,127	\$263,630	1.33%
Detached Avg Sold Price	\$502,547	\$498,400	0.83%
Attached Units Sold	13	20	-35.00%
Detached Units Sold	29	21	38.10%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar 2014	Mar 2013	% Change
Active Listings	99	101	-1.98%
New Listings	86	69	24.64%
New Under Contracts	49	44	11.36%
New Contingents	23	20	15.00%
New Pendings	72	64	12.50%
All Pendings	99	96	3.13%

Financing (Sold)

Assumption	0
Cash	12
Conventional	25
FHA	4
Other	0
Owner	1
VA	0

Days on Market (Sold)

0	3
1 to 10	11
11 to 20	1
21 to 30	1
31 to 60	8
61 to 90	3
91 to 120	7
121 to 180	4
181 to 360	3
361 to 720	0
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	2	0	1	0	1	2	0	4
\$200K to \$299,999	0	0	5	1	1	0	6	7	2	13
\$300K to \$399,999	0	0	4	2	2	0	3	17	6	0
\$400K to \$499,999	0	0	1	0	7	0	0	9	2	1
\$500K to \$599,999	0	0	0	0	0	0	0	5	2	0
\$600K to \$799,999	0	0	0	0	3	0	0	13	3	3
\$800K to \$999,999	0	0	1	0	0	0	0	4	1	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	13	3	16	0	10	60	16	23
Avg Sold Price	\$0	\$0	\$329,950	\$321,333	\$642,781	\$0	\$250,865			
Prev Year - Avg Sold Price	\$218,000	\$0	\$314,438	\$297,587	\$644,408	\$378,750	\$221,091			
Avg Sold % Change	0.00%	0.00%	4.93%	7.98%	-0.25%	0.00%	13.47%			
Prev Year - # of Solds	1	0	8	7	12	2	11			

Active Detail