

Sold Summary

	Nov 2013	Nov 2012	% Change
Sold Dollar Volume	\$13,075,575	\$21,009,298	-37.76%
Avg Sold Price	\$363,210	\$362,229	0.27%
Median Sold Price	\$332,000	\$309,950	7.11%
Units Sold	36	58	-37.93%
Avg Days on Market	60	68	-11.76%
Avg List Price for Solds	\$374,601	\$375,564	-0.26%
Avg SP to OLP Ratio	93.8%	93.8%	-0.06%
Ratio of Avg SP to Avg OLP	93.7%	94.5%	-0.80%
Attached Avg Sold Price	\$306,050	\$251,783	21.55%
Detached Avg Sold Price	\$385,195	\$434,809	-11.41%
Attached Units Sold	10	23	-56.52%
Detached Units Sold	26	35	-25.71%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2013	Nov 2012	% Change
Active Listings	131	135	-2.96%
New Listings	48	33	45.45%
New Under Contracts	27	42	-35.71%
New Contingents	14	10	40.00%
New Pendings	41	52	-21.15%
All Pendings	72	73	-1.37%

Financing (Sold)

Assumption	0
Cash	5
Conventional	31
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	8
11 to 20	2
21 to 30	4
31 to 60	5
61 to 90	9
91 to 120	2
121 to 180	4
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	1
\$150K to \$199,999	1	0	0	0	0	0	0	3	0	4
\$200K to \$299,999	0	0	7	1	1	0	4	16	4	11
\$300K to \$399,999	1	0	2	2	4	3	0	15	4	7
\$400K to \$499,999	1	0	0	0	4	0	0	12	2	0
\$500K to \$599,999	0	0	0	0	2	0	0	16	5	0
\$600K to \$799,999	0	0	0	0	3	0	0	11	0	2
\$800K to \$999,999	0	0	0	0	0	0	0	6	1	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	0	9	3	14	3	4	90	16	25
Avg Sold Price	\$304,667	\$0	\$280,222	\$301,667	\$469,934	\$381,167	\$253,000			
Prev Year - Avg Sold Price	\$251,000	\$0	\$345,864	\$321,700	\$519,695	\$302,500	\$223,594			
Avg Sold % Change	21.38%	0.00%	-18.98%	-6.23%	-9.58%	26.01%	13.15%			
Prev Year - # of Solds	2	0	14	5	19	2	16			

Active Detail