

Sold Summary

	Oct 2013	Oct 2012	% Change
Sold Dollar Volume	\$15,609,300	\$15,951,050	-2.14%
Avg Sold Price	\$410,771	\$370,955	10.73%
Median Sold Price	\$335,000	\$330,000	1.52%
Units Sold	38	43	-11.63%
Avg Days on Market	43	58	-25.86%
Avg List Price for Solds	\$435,686	\$382,344	13.95%
Avg SP to OLP Ratio	95.5%	94.6%	0.92%
Ratio of Avg SP to Avg OLP	93.0%	94.5%	-1.57%
Attached Avg Sold Price	\$372,526	\$306,127	21.69%
Detached Avg Sold Price	\$449,016	\$393,239	14.18%
Attached Units Sold	19	11	72.73%
Detached Units Sold	19	32	-40.63%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2013	Oct 2012	% Change
Active Listings	145	169	-14.20%
New Listings	56	77	-27.27%
New Under Contracts	28	47	-40.43%
New Contingents	21	19	10.53%
New Pendings	49	66	-25.76%
All Pendings	68	86	-20.93%

Financing (Sold)

Assumption	0
Cash	10
Conventional	20
FHA	5
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	3
1 to 10	12
11 to 20	8
21 to 30	4
31 to 60	5
61 to 90	0
91 to 120	2
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	1
\$150K to \$199,999	0	0	0	0	0	0	1	3	0	6
\$200K to \$299,999	0	0	6	5	1	0	2	9	4	17
\$300K to \$399,999	0	0	2	5	4	0	2	17	7	6
\$400K to \$499,999	0	0	1	0	1	1	0	22	2	0
\$500K to \$599,999	0	0	0	0	1	0	0	15	3	0
\$600K to \$799,999	0	1	0	1	0	0	1	16	0	2
\$800K to \$999,999	0	0	0	0	1	0	0	6	1	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	9	11	10	1	6	96	17	32
Avg Sold Price	\$0	\$685,000	\$299,267	\$357,091	\$583,790	\$400,000	\$344,167			
Prev Year - Avg Sold Price	\$161,000	\$135,000	\$295,590	\$339,233	\$450,798	\$327,000	\$290,000			
Avg Sold % Change	0.00%	407.41%	1.24%	5.26%	29.50%	22.32%	18.68%			
Prev Year - # of Solds	1	1	10	6	21	1	3			

Active Detail