

## Sold Summary

	Sep 2013	Sep 2012	% Change
Sold Dollar Volume	\$17,765,680	\$15,630,100	13.66%
Avg Sold Price	\$403,765	\$372,145	8.50%
Median Sold Price	\$347,750	\$324,500	7.16%
Units Sold	44	42	4.76%
Avg Days on Market	42	71	-40.85%
Avg List Price for Solds	\$411,687	\$385,993	6.66%
Avg SP to OLP Ratio	96.8%	94.6%	2.38%
Ratio of Avg SP to Avg OLP	96.8%	93.7%	3.29%
Attached Avg Sold Price	\$297,229	\$331,053	-10.22%
Detached Avg Sold Price	\$477,521	\$400,088	19.35%
Attached Units Sold	18	17	5.88%
Detached Units Sold	26	25	4.00%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Sep 2013	Sep 2012	% Change
Active Listings	149	166	-10.24%
New Listings	69	57	21.05%
New Under Contracts	24	27	-11.11%
New Contingents	25	12	108.33%
New Pendings	49	39	25.64%
All Pendings	61	71	-14.08%

## Financing (Sold)

Assumption	0
Cash	6
Conventional	32
FHA	5
Other	1
Owner	0
VA	0

## Days on Market (Sold)

0	1
1 to 10	12
11 to 20	9
21 to 30	6
31 to 60	8
61 to 90	4
91 to 120	1
121 to 180	1
181 to 360	1
361 to 720	1
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	1
\$150K to \$199,999	0	0	0	0	0	0	3	3	0	3
\$200K to \$299,999	0	0	2	1	2	0	6	15	4	17
\$300K to \$399,999	0	0	5	3	6	1	1	15	10	5
\$400K to \$499,999	0	0	1	1	3	1	0	19	0	1
\$500K to \$599,999	0	0	0	1	2	0	0	14	3	0
\$600K to \$799,999	0	0	0	0	3	0	0	15	1	2
\$800K to \$999,999	0	0	0	0	1	0	0	10	1	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	8	6	18	2	10	101	19	29
Avg Sold Price	\$0	\$0	\$330,194	\$378,355	\$543,000	\$364,000	\$235,200			
Prev Year - Avg Sold Price	\$0	\$0	\$343,833	\$378,271	\$452,015	\$345,000	\$292,778			
Avg Sold % Change	0.00%	0.00%	-3.97%	0.02%	20.13%	5.51%	-19.67%			
Prev Year - # of Solds	0	0	12	7	13	1	9			

## Active Detail