

Sold Summary

	Oct 2012	Oct 2011	% Change
Sold Dollar Volume	\$15,951,050	\$10,144,017	57.25%
Avg Sold Price	\$370,955	\$349,794	6.05%
Median Sold Price	\$330,000	\$310,000	6.45%
Units Sold	43	29	48.28%
Avg Days on Market	58	116	-50.00%
Avg List Price for Solds	\$382,344	\$371,479	2.92%
Avg SP to OLP Ratio	94.6%	90.1%	4.97%
Ratio of Avg SP to Avg OLP	94.5%	88.8%	6.48%
Attached Avg Sold Price	\$306,127	\$349,202	-12.34%
Detached Avg Sold Price	\$393,239	\$350,060	12.33%
Attached Units Sold	11	9	22.22%
Detached Units Sold	32	20	60.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2012	Oct 2011	% Change
Active Listings	169	214	-21.03%
New Listings	77	56	37.50%
New Under Contracts	47	28	67.86%
New Contingents	19	9	111.11%
New Pendings	66	37	78.38%
All Pendings	86	55	56.36%

Financing (Sold)

Assumption	0
Cash	8
Conventional	27
FHA	6
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	13
11 to 20	3
21 to 30	4
31 to 60	7
61 to 90	6
91 to 120	3
121 to 180	3
181 to 360	2
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	1	0	0	0	0	0	1	0	2
\$150K to \$199,999	1	0	0	0	0	0	0	1	0	7
\$200K to \$299,999	0	0	6	3	4	0	2	18	16	15
\$300K to \$399,999	0	0	3	2	8	1	0	19	10	11
\$400K to \$499,999	0	0	1	0	2	0	1	17	2	1
\$500K to \$599,999	0	0	0	1	1	0	0	11	3	0
\$600K to \$799,999	0	0	0	0	4	0	0	13	1	2
\$800K to \$999,999	0	0	0	0	2	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	12	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	1	10	6	21	1	3	99	32	38
Avg Sold Price	\$161,000	\$135,000	\$295,590	\$339,233	\$450,798	\$327,000	\$290,000			
Prev Year - Avg Sold Price	\$0	\$0	\$298,379	\$380,603	\$427,581	\$360,000	\$293,267			
Avg Sold % Change	0.00%	0.00%	-0.93%	-10.87%	5.43%	-9.17%	-1.11%			
Prev Year - # of Solds	0	0	12	5	8	1	3			

Active Detail