

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$11,012,000	\$10,604,065	3.85%
Avg Sold Price	\$344,125	\$342,067	0.60%
Median Sold Price	\$309,000	\$317,000	-2.52%
Units Sold	32	31	3.23%
Avg Days on Market	58	80	-27.50%
Avg List Price for Solds	\$354,428	\$355,535	-0.31%
Avg SP to OLP Ratio	95.0%	93.9%	1.12%
Ratio of Avg SP to Avg OLP	94.0%	93.6%	0.38%
Attached Avg Sold Price	\$270,071	\$299,047	-9.69%
Detached Avg Sold Price	\$401,722	\$373,136	7.66%
Attached Units Sold	14	13	7.69%
Detached Units Sold	18	18	0.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	85	97	-12.37%
New Listings	34	41	-17.07%
New Under Contracts	24	27	-11.11%
New Contingents	17	14	21.43%
New Pendings	41	41	0.00%
All Pendings	60	61	-1.64%

Financing (Sold)

Assumption	0
Cash	6
Conventional	22
FHA	2
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	3
1 to 10	5
11 to 20	3
21 to 30	6
31 to 60	6
61 to 90	1
91 to 120	1
121 to 180	4
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	2	1	0	4
\$200K to \$299,999	0	0	1	5	3	0	4	9	0	6
\$300K to \$399,999	0	0	3	2	3	0	0	13	4	4
\$400K to \$499,999	0	0	1	1	3	0	0	10	2	0
\$500K to \$599,999	1	0	0	0	2	0	0	7	4	0
\$600K to \$799,999	0	0	1	0	0	0	0	10	1	3
\$800K to \$999,999	0	0	0	0	0	0	0	2	1	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	6	8	11	0	6	54	12	19
Avg Sold Price	\$598,500	\$0	\$397,483	\$304,000	\$386,145	\$0	\$224,833			
Prev Year - Avg Sold Price	\$210,000	\$0	\$296,995	\$349,536	\$505,214	\$264,200	\$252,400			
Avg Sold % Change	185.00%	0.00%	33.83%	-13.03%	-23.57%	0.00%	-10.92%			
Prev Year - # of Solds	1	0	10	6	7	2	5			

Active Detail