Marney Kirk

April 2014

21204, Towson, MD

Keller Williams Excellence

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Sold Summary

	Apr 2014	Apr 2013	% Change		
Sold Dollar Volume	\$3,816,250	\$7,013,900	-45.59%		
Avg Sold Price	\$346,932	\$701,390	-50.54%		
Median Sold Price	\$290,000	\$342,450	-15.32%		
Units Sold	11	10	10.00%		
Avg Days on Market	69	128	-46.09%		
Avg List Price for Solds	\$345,255	\$748,640	-53.88%		
Avg SP to OLP Ratio	100.0%	91.4%	9.42%		
Ratio of Avg SP to Avg OLP	99.4%	107.4%	-7.40%		
Attached Avg Sold Price	\$274,375	\$134,000	104.76%		
Detached Avg Sold Price	\$434,000	\$944,557	-54.05%		
Attached Units Sold	6	3	100.00%		
Detached Units Sold	5	7	-28.57%		

Notes:

- SP = Sold Price
- OLP = Original List Price
 LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr 2014	Apr 2013	% Change	
Active Listings	46	49	-6.12%	
New Listings	37	32	15.63%	
New Under Contracts	13	15	-13.33%	
New Contingents	9	7	28.57%	
New Pendings	22	22	0.00%	
All Pendings	31	41	-24.39%	

Financing (Sold)

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Assumption	0
Cash	6
Conventional	3
FHA	2
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	0
61 to 90	2
91 to 120	3
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Sold Detail Active Detail

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			Residential			Condo/Coop	Active Listings			
	2 or I	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	3
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	2
\$150K to \$199,999	1	0	0	0	0	0	0	0	0	2
\$200K to \$299,999	0	0	0	3	0	0	1	0	3	1
\$300K to \$399,999	0	0	1	0	0	0	0	5	0	1
\$400K to \$499,999	0	0	1	0	1	0	0	7	2	0
\$500K to \$599,999	0	0	0	0	0	0	1	2	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	4	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	11	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	2	3	2	0	3	32	5	9
Avg Sold Price	\$150,000	\$0	\$415,000	\$221,667	\$595,000	\$0	\$327,083			
Prev Year - Avg Sold Price	\$0	\$0	\$220,000	\$197,000	\$1,065,317	\$0	\$102,500			
Avg Sold % Change	0.00%	0.00%	88.64%	12.52%	-44.15%	0.00%	219.11%			

6

0

2



0

0

Prev Year - # of Solds