

### Sold Summary

	Jan 2013	Jan 2012	% Change
Sold Dollar Volume	\$2,749,400	\$1,665,500	65.08%
Avg Sold Price	\$305,489	\$237,929	28.40%
Median Sold Price	\$250,000	\$205,500	21.65%
Units Sold	9	7	28.57%
Avg Days on Market	75	98	-23.47%
Avg List Price for Solds	\$325,722	\$249,586	30.50%
Avg SP to OLP Ratio	91.7%	86.3%	6.30%
Ratio of Avg SP to Avg OLP	86.7%	92.4%	-6.15%
Attached Avg Sold Price	\$154,375	\$89,000	73.46%
Detached Avg Sold Price	\$426,380	\$349,625	21.95%
Attached Units Sold	4	3	33.33%
Detached Units Sold	5	4	25.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jan 2013	Jan 2012	% Change
Active Listings	37	61	-39.34%
New Listings	12	18	-33.33%
New Under Contracts	10	2	400.00%
New Contingents	4	7	-42.86%
New Pendings	14	9	55.56%
All Pendings	25	15	66.67%

### Financing (Sold)

Assumption	0
Cash	5
Conventional	3
FHA	0
Other	0
Owner	0
VA	1

### Days on Market (Sold)

0	1
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	3
61 to 90	2
91 to 120	0
121 to 180	1
181 to 360	1
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	2
\$100K to \$149,999	0	1	0	0	0	0	1	0	1	4
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	3
\$200K to \$299,999	0	0	3	1	0	0	0	6	2	1
\$300K to \$399,999	0	0	0	0	1	0	0	4	1	0
\$400K to \$499,999	0	0	0	0	0	0	0	4	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	3	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>23</b>	<b>4</b>	<b>10</b>
Avg Sold Price	\$0	\$135,000	\$252,300	\$287,000	\$687,500	\$0	\$97,750			
Prev Year - Avg Sold Price	\$205,500	\$0	\$321,500	\$0	\$550,000	\$0	\$89,000			
Avg Sold % Change	0.00%	0.00%	-21.52%	0.00%	25.00%	0.00%	9.83%			
Prev Year - # of Solds	1	0	2	0	1	0	3			

### Active Detail