

Sold Summary

	Jul 2013	Jul 2012	% Change
Sold Dollar Volume	\$5,853,400	\$6,100,500	-4.05%
Avg Sold Price	\$325,189	\$381,281	-14.71%
Median Sold Price	\$294,500	\$378,750	-22.24%
Units Sold	18	16	12.50%
Avg Days on Market	64	102	-37.25%
Avg List Price for Solds	\$335,833	\$419,047	-19.86%
Avg SP to OLP Ratio	93.0%	82.9%	12.24%
Ratio of Avg SP to Avg OLP	93.3%	80.1%	16.42%
Attached Avg Sold Price	\$201,833	\$249,000	-18.94%
Detached Avg Sold Price	\$448,544	\$425,375	5.45%
Attached Units Sold	9	4	125.00%
Detached Units Sold	9	12	-25.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2013	Jul 2012	% Change
Active Listings	50	60	-16.67%
New Listings	22	17	29.41%
New Under Contracts	6	9	-33.33%
New Contingents	8	7	14.29%
New Pendings	14	16	-12.50%
All Pendings	25	31	-19.35%

Financing (Sold)

Assumption	0
Cash	2
Conventional	15
FHA	0
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	5
11 to 20	1
21 to 30	2
31 to 60	6
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	2	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	3	1	0	1
\$150K to \$199,999	0	0	0	1	0	0	0	0	0	2
\$200K to \$299,999	1	1	0	2	1	1	0	1	4	3
\$300K to \$399,999	0	0	2	0	0	0	0	6	1	0
\$400K to \$499,999	0	0	0	1	2	0	0	7	2	0
\$500K to \$599,999	0	0	1	0	1	0	0	4	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	7	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	3	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	5	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	1	3	4	5	1	3	37	7	6
Avg Sold Price	\$297,000	\$235,000	\$431,333	\$252,875	\$489,180	\$210,000	\$120,000			
Prev Year - Avg Sold Price	\$282,000	\$0	\$431,667	\$200,000	\$440,938	\$0	\$265,333			
Avg Sold % Change	5.32%	0.00%	-0.08%	26.44%	10.94%	0.00%	-54.77%			
Prev Year - # of Solds	1	0	3	1	8	0	3			

Active Detail