

Sold Summary

	Nov 2012	Nov 2011	% Change
Sold Dollar Volume	\$5,343,000	\$1,898,500	181.43%
Avg Sold Price	\$356,200	\$316,417	12.57%
Median Sold Price	\$245,000	\$304,750	-19.61%
Units Sold	15	6	150.00%
Avg Days on Market	159	156	1.92%
Avg List Price for Solds	\$374,733	\$339,867	10.26%
Avg SP to OLP Ratio	87.4%	75.4%	15.93%
Ratio of Avg SP to Avg OLP	87.5%	76.6%	14.19%
Attached Avg Sold Price	\$157,386	\$67,000	134.90%
Detached Avg Sold Price	\$530,163	\$441,125	20.18%
Attached Units Sold	7	2	250.00%
Detached Units Sold	8	4	100.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2012	Nov 2011	% Change
Active Listings	47	68	-30.88%
New Listings	13	20	-35.00%
New Under Contracts	8	11	-27.27%
New Contingents	4	3	33.33%
New Pendings	12	14	-14.29%
All Pendings	28	22	27.27%

Financing (Sold)

Assumption	0
Cash	8
Conventional	4
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	2
91 to 120	0
121 to 180	3
181 to 360	3
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	3
\$100K to \$149,999	0	0	0	0	0	0	3	0	0	4
\$150K to \$199,999	0	0	1	1	0	0	0	0	1	3
\$200K to \$299,999	0	0	1	1	0	0	1	7	3	1
\$300K to \$399,999	0	0	1	0	1	0	0	5	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	3	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	4	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	5	0	0
\$800K to \$999,999	0	0	0	0	2	0	0	3	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	3	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	2	4	0	5	31	4	12
Avg Sold Price	\$0	\$0	\$292,625	\$212,500	\$767,700	\$0	\$135,340			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$441,125	\$0	\$67,000			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	74.03%	0.00%	102.00%			
Prev Year - # of Solds	0	0	0	0	4	0	2			

Active Detail