# 21204

Monthly Market Statistics - Detailed Report January 2014

#### **Sold Summary**

|                            | Jan 2014    | Jan 2013    | % Change |  |  |
|----------------------------|-------------|-------------|----------|--|--|
| Sold Dollar Volume         | \$3,580,000 | \$2,749,400 | 30.21%   |  |  |
| Avg Sold Price             | \$511,429   | \$305,489   | 67.41%   |  |  |
| Median Sold Price          | \$320,000   | \$250,000   | 28.00%   |  |  |
| Units Sold                 | 7           | 9           | -22.22%  |  |  |
| Avg Days on Market         | 105         | 75          | 40.00%   |  |  |
| Avg List Price for Solds   | \$533,543   | \$325,722   | 63.80%   |  |  |
| Avg SP to OLP Ratio        | 93.1%       | 91.7%       | 1.54%    |  |  |
| Ratio of Avg SP to Avg OLP | 91.9%       | 86.7%       | 5.95%    |  |  |
| Attached Avg Sold Price    | \$220,000   | \$154,375   | 42.51%   |  |  |
| Detached Avg Sold Price    | \$730,000   | \$426,380   | 71.21%   |  |  |
| Attached Units Sold        | 3           | 4           | -25.00%  |  |  |
| Detached Units Sold        | 4           | 5           | -20.00%  |  |  |

#### Notes:

- SP = Sold Price
- OLP = Original List Price

Prev Year - Avg Sold Price

Avg Sold % Change

Prev Year - # of Solds

\$0

0.00%

\$135,000

0.00%

- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### **Inventory**

|                     | Jan 2014 | Jan 2013 | % Change |  |
|---------------------|----------|----------|----------|--|
| Active Listings     | 24       | 37       | -35.14%  |  |
| New Listings        | 13       | 12       | 8.33%    |  |
| New Under Contracts | 10       | 10       | 0.00%    |  |
| New Contingents     | 5        | 4        | 25.00%   |  |
| New Pendings        | 15       | 14       | 7.14%    |  |
| All Pendings        | 21       | 25       | -16.00%  |  |

## Financing (Sold)

| Assumption   |   |  |  |  |  |
|--------------|---|--|--|--|--|
| Cash         |   |  |  |  |  |
| Conventional |   |  |  |  |  |
| FHA          | 0 |  |  |  |  |
| Other        | 1 |  |  |  |  |
| Owner        | 0 |  |  |  |  |
| VA           | 0 |  |  |  |  |

## Days on Market (Sold)

| 0          | 0 |  |  |
|------------|---|--|--|
| 1 to 10    | 1 |  |  |
| 11 to 20   |   |  |  |
| 21 to 30   |   |  |  |
| 31 to 60   |   |  |  |
| 61 to 90   |   |  |  |
| 91 to 120  |   |  |  |
| 121 to 180 |   |  |  |
| 181 to 360 |   |  |  |
| 361 to 720 |   |  |  |
| 721+       |   |  |  |
|            |   |  |  |

# Sold Detail Active Detail

|                       | Residential |              |          |              |           | Condo/Coop Active Listings |             |          | gs          |          |
|-----------------------|-------------|--------------|----------|--------------|-----------|----------------------------|-------------|----------|-------------|----------|
| 2 or                  |             | Less BR 3 BR |          | 4 or More BR |           | All                        | Residential |          | Condo/Coop  |          |
| Price Ranges          | Detached    | Attached/TH  | Detached | Attached/TH  | Detached  | Attached/TH                | Attached    | Detached | Attached/TH | Attached |
| < \$50,000            | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 0        | 0           | 0        |
| \$50K to \$99,999     | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 0        | 0           | 2        |
| \$100K to \$149,999   | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 0        | 0           | 1        |
| \$150K to \$199,999   | 0           | 0            | 0        | 0            | 0         | 0                          | 1           | 1        | 0           | 1        |
| \$200K to \$299,999   | 0           | 0            | 0        | 1            | 0         | 0                          | 1           | 1        | 1           | 1        |
| \$300K to \$399,999   | 0           | 0            | 0        | 0            | 1         | 0                          | 0           | 3        | 0           | 1        |
| \$400K to \$499,999   | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 6        | 2           | 0        |
| \$500K to \$599,999   | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 1        | 0           | 0        |
| \$600K to \$799,999   | 0           | 0            | 0        | 0            | 2         | 0                          | 0           | 0        | 0           | 0        |
| \$800K to \$999,999   | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 1        | 0           | 0        |
| \$1M to \$2,499,999   | 0           | 0            | 0        | 0            | 1         | 0                          | 0           | 1        | 0           | 0        |
| \$2.5M to \$4,999,999 | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 1        | 0           | 0        |
| \$5,000,000+          | 0           | 0            | 0        | 0            | 0         | 0                          | 0           | 0        | 0           | 0        |
| Total                 | 0           | 0            | 0        | 1            | 4         | 0                          | 2           | 15       | 3           | 6        |
| Avg Sold Price        | \$0         | \$0          | \$0      | \$280,000    | \$730,000 | \$0                        | \$190,000   |          |             |          |
|                       |             |              |          |              |           |                            |             |          |             |          |

\$687,500

6.18%

\$0

0.00%

0

\$97,750

94.37%

\$252,300

0.00%

3

\$287,000

-2.44%