

Sold Summary

	Jan 2013	Jan 2012	% Change
Sold Dollar Volume	\$8,547,725	\$5,761,370	48.36%
Avg Sold Price	\$174,443	\$169,452	2.95%
Median Sold Price	\$175,000	\$171,250	2.19%
Units Sold	49	34	44.12%
Avg Days on Market	81	136	-40.44%
Avg List Price for Solds	\$182,043	\$178,024	2.26%
Avg SP to OLP Ratio	90.9%	87.1%	4.40%
Ratio of Avg SP to Avg OLP	91.1%	87.6%	4.03%
Attached Avg Sold Price	\$154,401	\$146,048	5.72%
Detached Avg Sold Price	\$185,091	\$183,940	0.63%
Attached Units Sold	17	13	30.77%
Detached Units Sold	32	21	52.38%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2013	Jan 2012	% Change
Active Listings	176	258	-31.78%
New Listings	50	66	-24.24%
New Under Contracts	37	41	-9.76%
New Contingents	16	21	-23.81%
New Pendings	53	62	-14.52%
All Pendings	104	102	1.96%

Financing (Sold)

Assumption	0
Cash	13
Conventional	10
FHA	24
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	5
11 to 20	6
21 to 30	7
31 to 60	10
61 to 90	4
91 to 120	5
121 to 180	4
181 to 360	4
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	4	0
\$50K to \$99,999	0	0	1	2	1	0	1	3	4	0
\$100K to \$149,999	1	0	3	2	2	1	0	22	28	1
\$150K to \$199,999	0	0	6	6	5	2	0	22	21	2
\$200K to \$299,999	0	0	8	3	5	0	0	43	6	0
\$300K to \$399,999	0	0	0	0	0	0	0	14	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	4	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	18	13	13	3	1	110	63	3
Avg Sold Price	\$146,000	\$0	\$186,536	\$158,733	\$186,096	\$155,767	\$94,000			
Prev Year - Avg Sold Price	\$73,750	\$0	\$178,585	\$148,482	\$214,378	\$152,000	\$113,320			
Avg Sold % Change	97.97%	0.00%	4.45%	6.90%	-13.19%	2.48%	-17.05%			
Prev Year - # of Solds	2	0	10	11	9	1	1			

Active Detail