

Sold Summary

	Oct 2012	Oct 2011	% Change
Sold Dollar Volume	\$3,759,900	\$3,355,100	12.07%
Avg Sold Price	\$313,325	\$305,009	2.73%
Median Sold Price	\$307,500	\$275,000	11.82%
Units Sold	12	11	9.09%
Avg Days on Market	118	90	31.11%
Avg List Price for Solds	\$324,837	\$317,973	2.16%
Avg SP to OLP Ratio	92.7%	94.1%	-1.42%
Ratio of Avg SP to Avg OLP	93.7%	92.7%	1.09%
Attached Avg Sold Price	\$256,200	\$200,000	28.10%
Detached Avg Sold Price	\$354,129	\$344,388	2.83%
Attached Units Sold	5	3	66.67%
Detached Units Sold	7	8	-12.50%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2012	Oct 2011	% Change
Active Listings	73	91	-19.78%
New Listings	32	29	10.34%
New Under Contracts	13	10	30.00%
New Contingents	11	6	83.33%
New Pendings	24	16	50.00%
All Pendings	37	25	48.00%

Financing (Sold)

Assumption	0
Cash	0
Conventional	12
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	0
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	1
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	2
\$100K to \$149,999	0	0	0	0	0	0	0	0	1	4
\$150K to \$199,999	0	0	0	1	0	0	1	0	11	9
\$200K to \$299,999	0	0	1	1	0	0	0	8	4	3
\$300K to \$399,999	0	0	2	1	2	0	0	10	5	0
\$400K to \$499,999	0	0	0	1	1	0	0	8	1	0
\$500K to \$599,999	0	0	0	0	1	0	0	3	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	3	4	4	0	1	32	23	18
Avg Sold Price	\$0	\$0	\$271,667	\$279,000	\$415,975	\$0	\$165,000			
Prev Year - Avg Sold Price	\$332,500	\$0	\$405,800	\$200,000	\$319,625	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-33.05%	39.50%	30.14%	0.00%	0.00%			
Prev Year - # of Solds	2	0	2	3	4	0	0			

Active Detail