

Sold Summary

	Mar 2012	Mar 2011	% Change
Sold Dollar Volume	\$3,689,194	\$2,468,900	49.43%
Avg Sold Price	\$307,433	\$352,700	-12.83%
Median Sold Price	\$292,000	\$275,000	6.18%
Units Sold	12	7	71.43%
Avg Days on Market	162	180	-10.00%
Avg List Price for Solds	\$323,759	\$380,171	-14.84%
Avg SP to OLP Ratio	88.6%	90.4%	-1.93%
Ratio of Avg SP to Avg OLP	89.2%	90.8%	-1.77%
Attached Avg Sold Price	\$202,500	\$192,450	5.22%
Detached Avg Sold Price	\$342,410	\$416,800	-17.85%
Attached Units Sold	3	2	50.00%
Detached Units Sold	9	5	80.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar 2012	Mar 2011	% Change
Active Listings	80	89	-10.11%
New Listings	35	36	-2.78%
New Under Contracts	20	20	0.00%
New Contingents	8	0	0.00%
New Pendings	28	20	40.00%
All Pendings	38	30	26.67%

Financing (Sold)

Assumption	0
Cash	1
Conventional	7
FHA	3
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	3
21 to 30	1
31 to 60	0
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	2
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	1	3
\$150K to \$199,999	0	0	0	0	0	0	1	1	0	6
\$200K to \$299,999	0	1	0	1	3	0	0	7	5	3
\$300K to \$399,999	0	0	3	0	1	0	0	7	10	1
\$400K to \$499,999	0	0	0	0	1	0	0	8	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	5	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	4	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	3	1	6	0	1	51	16	13
Avg Sold Price	\$0	\$220,000	\$328,333	\$225,000	\$349,449	\$0	\$162,500			
Prev Year - Avg Sold Price	\$0	\$0	\$279,500	\$204,900	\$508,333	\$0	\$180,000			
Avg Sold % Change	0.00%	0.00%	17.47%	9.81%	-31.26%	0.00%	-9.72%			
Prev Year - # of Solds	0	0	2	1	3	0	1			

Active Detail