

Sold Summary

	Jul 2013	Jul 2012	% Change
Sold Dollar Volume	\$35,336,586	\$16,931,699	108.70%
Avg Sold Price	\$453,033	\$360,249	25.76%
Median Sold Price	\$350,000	\$290,000	20.69%
Units Sold	78	47	65.96%
Avg Days on Market	47	77	-38.96%
Avg List Price for Solds	\$469,684	\$375,464	25.09%
Avg SP to OLP Ratio	96.7%	93.5%	3.42%
Ratio of Avg SP to Avg OLP	95.5%	95.3%	0.27%
Attached Avg Sold Price	\$293,781	\$261,963	12.15%
Detached Avg Sold Price	\$576,092	\$433,054	33.03%
Attached Units Sold	34	20	70.00%
Detached Units Sold	44	27	62.96%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2013	Jul 2012	% Change
Active Listings	129	166	-22.29%
New Listings	61	65	-6.15%
New Under Contracts	32	36	-11.11%
New Contingents	12	17	-29.41%
New Pendings	44	53	-16.98%
All Pendings	77	79	-2.53%

Financing (Sold)

Assumption	0
Cash	15
Conventional	55
FHA	4
Other	2
Owner	0
VA	2

Days on Market (Sold)

0	0
1 to 10	33
11 to 20	14
21 to 30	2
31 to 60	13
61 to 90	4
91 to 120	4
121 to 180	2
181 to 360	5
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	1	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	5	3	0	3
\$200K to \$299,999	0	1	5	7	3	0	6	13	1	11
\$300K to \$399,999	0	0	4	5	6	3	5	17	4	4
\$400K to \$499,999	0	0	2	0	4	0	0	18	0	1
\$500K to \$599,999	0	0	2	2	2	0	0	16	3	0
\$600K to \$799,999	0	0	1	0	6	0	0	11	2	3
\$800K to \$999,999	0	0	0	0	4	0	0	9	1	0
\$1M to \$2,499,999	0	0	0	0	4	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	1	14	14	29	3	16	95	11	23
Avg Sold Price	\$142,000	\$230,000	\$390,207	\$331,689	\$680,798	\$342,500	\$255,463			
Prev Year - Avg Sold Price	\$200,000	\$0	\$280,963	\$401,250	\$580,064	\$320,667	\$219,536			
Avg Sold % Change	-29.00%	0.00%	38.88%	-17.34%	17.37%	6.81%	16.36%			
Prev Year - # of Solds	1	0	12	3	14	3	14			

Active Detail