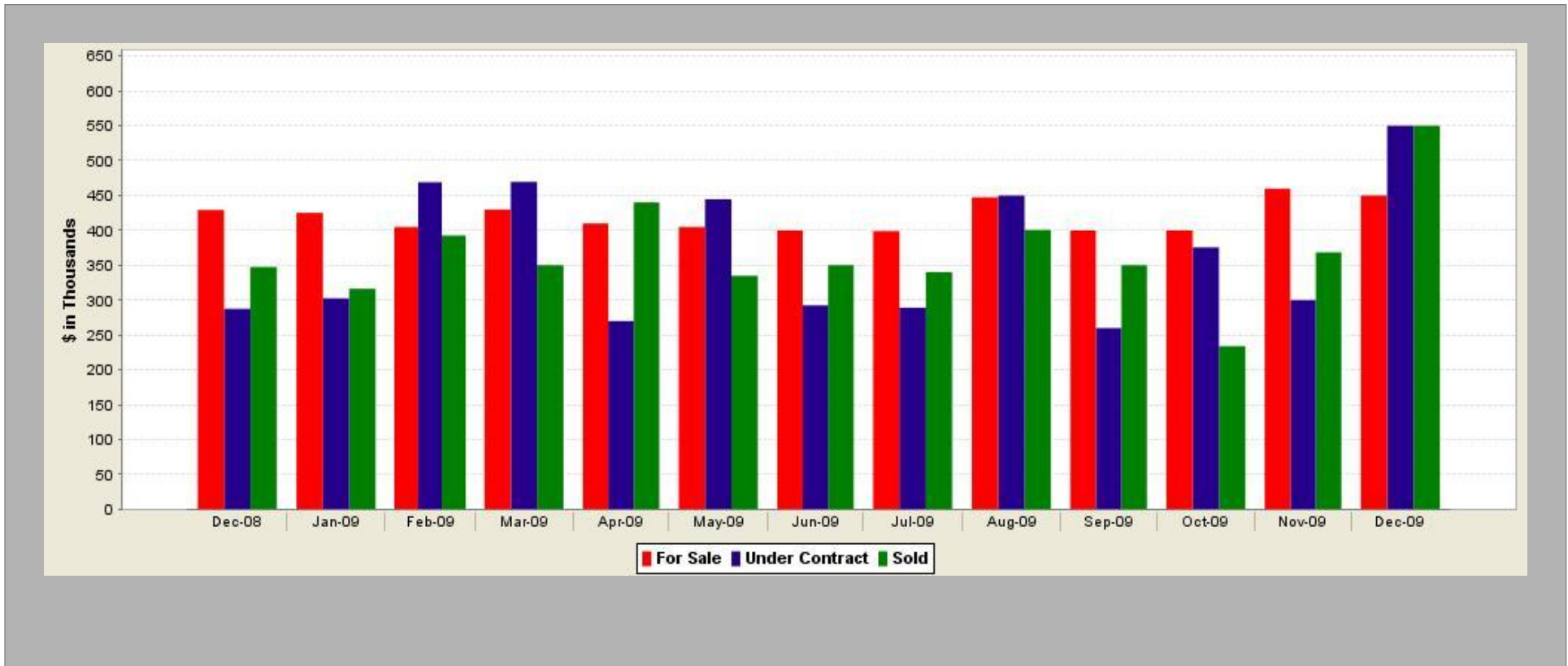


Market Dynamics

Median Price (FS, UC, Sold)

1 Year (Monthly) 12/01/08 - 12/31/09



KEY INFORMATION

| | Dec-08 | Dec-09 | Median Price Change | Percent Change |
|----------------|---------|---------|---------------------|----------------|
| For Sale | 429,225 | 449,995 | 20,770 | 4.8 |
| Under Contract | 287,450 | 550,000 | 262,550 | 91.3 |
| Sold | 347,500 | 550,000 | 202,500 | 58.3 |



| | | | | | | |
|-----------------|---|------------|------------------------|---------------|----------------|---------------|
| MLS: MRIS | Period: 1 Year (Monthly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All |
| Property Types: | Residential: (Res Attach/Row Hse , Res Detached, Res Duplex, Res Dwelling w/Rental, Res Garden 1-4 Floors, Res Hi-Rise 9+ Floors, Res Mid-Rise 5-8 Floors,... | | | | Sq Ft: All | |
| ZIP Codes: | 21204 | | | | | |

Market Dynamics
Median Price (FS, UC, Sold)
1 Year (Monthly) 12/01/08 - 12/31/09

Keller Williams Excellence

| Time Period | FOR SALE | | UNDER CONTRACT | | SOLD | | EXPIRED | | NEW LISTINGS | |
|-------------|-----------|--------------|----------------|--------------|-----------|--------------|-----------|--------------|--------------|--------------|
| | Median \$ | # Properties | Median \$ | # Properties | Median \$ | # Properties | Median \$ | # Properties | Median \$ | # Properties |
| Dec-09 | 449,995 | 74 | 550,000 | 11 | 550,000 | 14 | 665,000 | 9 | 357,000 | 8 |
| Nov-09 | 459,900 | 87 | 300,000 | 9 | 368,500 | 12 | 545,000 | 12 | 425,000 | 13 |
| Oct-09 | 399,925 | 95 | 375,500 | 11 | 234,000 | 7 | 367,450 | 10 | 415,000 | 18 |
| Sep-09 | 399,900 | 95 | 259,900 | 7 | 350,000 | 12 | 399,900 | 11 | 382,950 | 22 |
| Aug-09 | 447,450 | 98 | 449,900 | 13 | 400,500 | 14 | 555,000 | 12 | 487,000 | 22 |
| Jul-09 | 398,962 | 100 | 289,000 | 15 | 340,000 | 15 | 319,000 | 9 | 395,000 | 20 |
| Jun-09 | 399,900 | 102 | 292,450 | 10 | 350,000 | 13 | 506,500 | 12 | 392,450 | 16 |
| May-09 | 404,900 | 106 | 444,500 | 16 | 334,950 | 12 | 294,900 | 4 | 397,000 | 16 |
| Apr-09 | 409,900 | 111 | 269,900 | 13 | 440,000 | 8 | 447,445 | 8 | 485,000 | 26 |
| Mar-09 | 429,900 | 103 | 469,500 | 10 | 350,000 | 7 | 484,612 | 8 | 489,000 | 34 |
| Feb-09 | 404,900 | 84 | 469,000 | 7 | 392,500 | 6 | 564,450 | 8 | 409,900 | 15 |
| Jan-09 | 425,000 | 81 | 302,450 | 4 | 316,250 | 6 | 549,500 | 8 | 422,000 | 18 |
| Dec-08 | 429,225 | 89 | 287,450 | 8 | 347,500 | 10 | 699,500 | 18 | 325,000 | 5 |