

### Sold Summary

	Feb 2012	Feb 2011	% Change
Sold Dollar Volume	\$8,806,747	\$4,492,620	96.03%
Avg Sold Price	\$183,474	\$172,793	6.18%
Median Sold Price	\$177,426	\$165,000	7.53%
Units Sold	48	26	84.62%
Avg Days on Market	122	141	-13.48%
Avg List Price for Solds	\$189,794	\$177,604	6.86%
Avg SP to OLP Ratio	89.3%	84.8%	5.40%
Ratio of Avg SP to Avg OLP	88.9%	83.9%	6.01%
Attached Avg Sold Price	\$146,812	\$150,267	-2.30%
Detached Avg Sold Price	\$203,579	\$184,719	10.21%
Attached Units Sold	17	9	88.89%
Detached Units Sold	31	17	82.35%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Feb 2012	Feb 2011	% Change
Active Listings	256	347	-26.22%
New Listings	72	84	-14.29%
New Under Contracts	43	38	13.16%
New Contingents	20	9	122.22%
New Pendings	63	47	34.04%
All Pendings	102	73	39.73%

### Financing (Sold)

Assumption	0
Cash	9
Conventional	12
FHA	24
Other	0
Owner	0
VA	3

### Days on Market (Sold)

0	0
1 to 10	5
11 to 20	4
21 to 30	4
31 to 60	4
61 to 90	3
91 to 120	5
121 to 180	9
181 to 360	14
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	1	0	0	0	0	1	0
\$50K to \$99,999	1	1	2	0	0	0	0	5	8	1
\$100K to \$149,999	0	1	6	5	1	0	1	29	19	3
\$150K to \$199,999	0	0	4	6	0	0	0	51	39	3
\$200K to \$299,999	0	0	8	2	5	0	0	62	15	0
\$300K to \$399,999	0	0	0	0	4	0	0	17	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	2	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1</b>	<b>2</b>	<b>20</b>	<b>14</b>	<b>10</b>	<b>0</b>	<b>1</b>	<b>167</b>	<b>82</b>	<b>7</b>
Avg Sold Price	\$95,000	\$99,000	\$177,503	\$155,682	\$266,590	\$0	\$118,250			
Prev Year - Avg Sold Price	\$165,000	\$72,000	\$157,656	\$157,100	\$248,200	\$164,967	\$0			
Avg Sold % Change	-42.42%	37.50%	12.59%	-0.90%	7.41%	0.00%	0.00%			
Prev Year - # of Solds	1	1	11	5	5	3	0			

### Active Detail