

### Sold Summary

	Jul 2012	Jul 2011	% Change
Sold Dollar Volume	\$12,926,189	\$10,340,700	25.00%
Avg Sold Price	\$179,530	\$169,520	5.90%
Median Sold Price	\$172,450	\$170,000	1.44%
Units Sold	72	61	18.03%
Avg Days on Market	98	92	6.52%
Avg List Price for Solds	\$184,436	\$176,870	4.28%
Avg SP to OLP Ratio	95.5%	89.0%	7.27%
Ratio of Avg SP to Avg OLP	94.4%	89.3%	5.63%
Attached Avg Sold Price	\$151,503	\$142,657	6.20%
Detached Avg Sold Price	\$199,550	\$185,779	7.41%
Attached Units Sold	30	23	30.43%
Detached Units Sold	42	38	10.53%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jul 2012	Jul 2011	% Change
Active Listings	246	412	-40.29%
New Listings	75	76	-1.32%
New Under Contracts	53	32	65.63%
New Contingents	19	20	-5.00%
New Pendings	72	52	38.46%
All Pendings	128	88	45.45%

### Financing (Sold)

Assumption	0
Cash	9
Conventional	14
FHA	44
Other	0
Owner	0
VA	5

### Days on Market (Sold)

0	0
1 to 10	16
11 to 20	5
21 to 30	9
31 to 60	10
61 to 90	9
91 to 120	3
121 to 180	6
181 to 360	10
361 to 720	4
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	3	0
\$50K to \$99,999	0	2	1	3	1	0	0	6	2	1
\$100K to \$149,999	0	2	5	7	3	0	0	20	38	4
\$150K to \$199,999	0	1	9	10	3	1	0	44	28	0
\$200K to \$299,999	0	0	11	3	7	1	0	60	9	0
\$300K to \$399,999	0	0	0	0	2	0	0	12	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	6	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	11	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>5</b>	<b>26</b>	<b>23</b>	<b>16</b>	<b>2</b>	<b>0</b>	<b>161</b>	<b>80</b>	<b>5</b>
Avg Sold Price	\$0	\$112,280	\$186,008	\$156,726	\$221,556	\$189,500	\$0			
Prev Year - Avg Sold Price	\$139,580	\$84,750	\$178,959	\$148,430	\$207,463	\$0	\$143,000			
Avg Sold % Change	0.00%	32.48%	3.94%	5.59%	6.79%	0.00%	0.00%			
Prev Year - # of Solds	5	2	17	20	16	0	1			

### Active Detail